

## Qualification Pack



# Documentation Executive (Import-Export)

QP Code: MEP/Q1205

Version: 1.0

NSQF Level: 4.5

Management & Entrepreneurship and Professional Skills Council || Management & Entrepreneurship and Professional Skills Council (MEPSC), 20th Floor, Amba Deep, 14 Kasturba Gandhi Marg New Delhi - 110001. || email:ssaxena@mepsc.in

## Qualification Pack

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## Qualification Pack

### MEP/Q1205: Documentation Executive (Import-Export)

#### Brief Job Description

Documentation Executives (Import - Export) are those professionals who provide information and assistance to those individuals who wish to start their own goods exportation. Assistance involves helping with planning for the beginning of the exporting and importing process, setting up and forwarding the legal proceedings, acquiring approval assistance for export and import proceedings including transportation assistance, consultation regarding trade agreements between different countries, providing advice regarding the exportation and importing of goods to beneficial countries and such other matters.

#### Personal Attributes

The individual must be passionate about the work, should be well-groomed, attentive, comfortable with flexible work, must possess versatile personality and well disciplined. This individual must be well versed with computer and digital skills along with an optimistic attitude shown towards the work.

#### Applicable National Occupational Standards (NOS)

##### Compulsory NOS:

1. [MEP/N1222: Plan for Import-Export applications](#)
2. [MEP/N1223: Apply for Certificates through online process](#)
3. [MEP/N1224: Prepare Export and Logistic Documents](#)
4. [MEP/N1218: Online Application of Customs](#)
5. [DGT/VSQ/N0102: Employability Skills \(60 Hours\)](#)

#### Qualification Pack (QP) Parameters

<b>Sector</b>	Management
<b>Sub-Sector</b>	Office Management
<b>Occupation</b>	Legal and Compliance, Entrepreneurial Skills
<b>Country</b>	India
<b>NSQF Level</b>	4.5
<b>Credits</b>	18

### Qualification Pack

<b>Aligned to NCO/ISCO/ISIC Code</b>	NCO-2015/1219.0100
<b>Minimum Educational Qualification &amp; Experience</b>	UG in any field (or equivalent) OR 12th grade Pass with 1.5 years of experience of relevant experience
<b>Minimum Level of Education for Training in School</b>	12th Class
<b>Pre-Requisite License or Training</b>	NA
<b>Minimum Job Entry Age</b>	18 Years
<b>Last Reviewed On</b>	NA
<b>Next Review Date</b>	27/08/2027
<b>NSQC Approval Date</b>	27/08/2024
<b>Version</b>	1.0
<b>Reference code on NQR</b>	QG-4.5-OA-02869-2024-V1-MEPSC
<b>NQR Version</b>	1

## Qualification Pack

### MEP/N1222: Plan for Import-Export applications

#### Description

This unit covers tasks involved in making a systematic planning strategy for import and export proceedings.

#### Scope

The scope covers the following :

- Examine the Import and Export Procedure
- Assist with Registration and applications

#### Elements and Performance Criteria

##### *Examine the Import and Export Procedure*

To be competent, the user/individual on the job must be able to:

- PC1.** identify import and export procedures applicable to the company
- PC2.** determine licenses and applications required
- PC3.** examine applicable laws for entity
- PC4.** identify the registration requirements and required documents
- PC5.** prepare document list
- PC6.** verify documents

##### *Assist with Registration and applications*

To be competent, the user/individual on the job must be able to:

- PC7.** organize requisite documents
- PC8.** fill all the requisite forms as per the guidelines
- PC9.** submit the application
- PC10.** follow up applications of licensees, registration and other applications
- PC11.** review and resubmit as required

#### Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** types of Business
- KU2.** laws applicable for import and export business
- KU3.** characteristic features of import and exports
- KU4.** detailed evaluation of documents for online application
- KU5.** procedures and timeline of formation
- KU6.** steps in preparing activity plan
- KU7.** difference in procedures in manual and e-form

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### Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** write texts with accuracy and brevity
- GS2.** read and extract relevant information from documentation including purpose, nature of the document, etc.
- GS3.** determine the level of confidentiality and security requirements of a document and its proper storage
- GS4.** estimate time and effort required to complete a task accurately
- GS5.** manage distractions
- GS6.** seek clarification and assistance from others when assistance is required

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Examine the Import and Export Procedure</i>	<b>20</b>	<b>30</b>	-	-
<b>PC1.</b> identify import and export procedures applicable to the company	-	-	-	-
<b>PC2.</b> determine licenses and applications required	-	-	-	-
<b>PC3.</b> examine applicable laws for entity	-	-	-	-
<b>PC4.</b> identify the registration requirements and required documents	-	-	-	-
<b>PC5.</b> prepare document list	-	-	-	-
<b>PC6.</b> verify documents	-	-	-	-
<i>Assist with Registration and applications</i>	<b>20</b>	<b>30</b>	-	-
<b>PC7.</b> organize requisite documents	-	-	-	-
<b>PC8.</b> fill all the requisite forms as per the guidelines	-	-	-	-
<b>PC9.</b> submit the application	-	-	-	-
<b>PC10.</b> follow up applications of licensees, registration and other applications	-	-	-	-
<b>PC11.</b> review and resubmit as required	-	-	-	-
<b>NOS Total</b>	<b>40</b>	<b>60</b>	-	-

## Qualification Pack

### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	MEP/N1222
<b>NOS Name</b>	Plan for Import-Export applications
<b>Sector</b>	Management
<b>Sub-Sector</b>	Office Management & Professional Skills
<b>Occupation</b>	Legal and Compliance
<b>NSQF Level</b>	4.5
<b>Credits</b>	5
<b>Version</b>	1.0
<b>Last Reviewed Date</b>	27/08/2024
<b>Next Review Date</b>	27/08/2027
<b>NSQF Clearance Date</b>	27/08/2024

## Qualification Pack

### MEP/N1223: Apply for Certificates through online process

#### Description

This unit covers the process and other requirements to apply for various certificates.

#### Scope

The scope covers the following :

- Apply for Importer- Exporter Code (IEC)
- Register for Registration cum Membership Certificate (RCMC)
- Export Credit Guarantee Corporation of India (ECGC) and Food Safety and Standards Authority of India (FSSAI) applications

#### Elements and Performance Criteria

##### *Apply for Importer- Exporter Code (IEC)*

To be competent, the user/individual on the job must be able to:

- PC1.** submit the application with requested documents for IEC Code
- PC2.** pay charges mentioned in the portal as per the guidelines
- PC3.** check the application status as mentioned in the application
- PC4.** generate or obtain IEC License

##### *Register for Registration cum Membership Certificate (RCMC)*

To be competent, the user/individual on the job must be able to:

- PC5.** register on Directorate General of Foreign Trade (DGFT) portal
- PC6.** submit the application and attach the documents as per the norms
- PC7.** sign the application and make payment
- PC8.** generate or obtain certificate

##### *Export Credit Guarantee Corporation of India (ECGC) and Food Safety and Standards Authority of India (FSSAI) applications*

To be competent, the user/individual on the job must be able to:

- PC9.** register and login to ECGC portal
- PC10.** identify valid policy or Export Credit Insurance for Banks Whole Turnover Packaging Credit and Post Shipment (ECIB- WTPC & PS) coverage
- PC11.** submit forms as per applicability
- PC12.** examine applicability of FSSAI

#### Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** digital skills
- KU2.** online application process and its various steps

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- KU3.** difference between Importer- Exporter Code (IEC) and Registration cum Membership Certificate (RCMC)
- KU4.** the importance of IEC and RCMC
- KU5.** the difference in steps for applying for IEC code and RCMC
- KU6.** data entry techniques
- KU7.** procedure to check the validity of supporting documents
- KU8.** DGFT Law
- KU9.** ways for cross verification in online application
- KU10.** basic characteristics of import and export business
- KU11.** payment process during online application

## Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** write texts with accuracy and brevity
- GS2.** fill in relevant forms and formats clearly and accurately
- GS3.** document and maintain the records
- GS4.** read and extract relevant information from documentation including purpose, nature of the document, etc.
- GS5.** determine the level of confidentiality and security requirements of the document and store accordingly
- GS6.** estimate time and effort required to complete a task accurately
- GS7.** seek clarification and assistance from others when assistance is required

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Apply for Importer- Exporter Code (IEC)</i>	<b>12</b>	<b>20</b>	-	-
<b>PC1.</b> submit the application with requested documents for IEC Code	-	-	-	-
<b>PC2.</b> pay charges mentioned in the portal as per the guidelines	-	-	-	-
<b>PC3.</b> check the application status as mentioned in the application	-	-	-	-
<b>PC4.</b> generate or obtain IEC License	-	-	-	-
<i>Register for Registration cum Membership Certificate (RCMC)</i>	<b>13</b>	<b>20</b>	-	-
<b>PC5.</b> register on Directorate General of Foreign Trade (DGFT) portal	-	-	-	-
<b>PC6.</b> submit the application and attach the documents as per the norms	-	-	-	-
<b>PC7.</b> sign the application and make payment	-	-	-	-
<b>PC8.</b> generate or obtain certificate	-	-	-	-
<i>Export Credit Guarantee Corporation of India (ECGC) and Food Safety and Standards Authority of India (FSSAI) applications</i>	<b>15</b>	<b>20</b>	-	-
<b>PC9.</b> register and login to ECGC portal	-	-	-	-
<b>PC10.</b> identify valid policy or Export Credit Insurance for Banks Whole Turnover Packaging Credit and Post Shipment (ECIB-WTPC & PS) coverage	-	-	-	-
<b>PC11.</b> submit forms as per applicability	-	-	-	-
<b>PC12.</b> examine applicability of FSSAI	-	-	-	-
<b>NOS Total</b>	<b>40</b>	<b>60</b>	-	-

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### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	MEP/N1223
<b>NOS Name</b>	Apply for Certificates through online process
<b>Sector</b>	Management
<b>Sub-Sector</b>	Office Management & Professional Skills
<b>Occupation</b>	Legal and Compliance
<b>NSQF Level</b>	4.5
<b>Credits</b>	4
<b>Version</b>	1.0
<b>Last Reviewed Date</b>	27/08/2024
<b>Next Review Date</b>	27/08/2027
<b>NSQC Clearance Date</b>	27/08/2024

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### MEP/N1224: Prepare Export and Logistic Documents

#### Description

This unit covers competencies required and tasks to apply to chamber of commerce and preparation of exports and logistic documents.

#### Scope

The scope covers the following :

- Apply for chamber of commerce
- Prepare export and logistic documents

#### Elements and Performance Criteria

##### *Apply for chamber of commerce*

To be competent, the user/individual on the job must be able to:

- PC1.** prepare export and import goods details
- PC2.** prepare necessary documents and general details for registration
- PC3.** register at chamber of commerce portal
- PC4.** login to the chamber of commerce portal
- PC5.** fill the forms as per the guidelines
- PC6.** submit the forms

##### *Prepare invoice and logistic documents*

To be competent, the user/individual on the job must be able to:

- PC7.** prepare commercial invoice and packing list with details of goods
- PC8.** ensure proper bill of lading
- PC9.** maintain bill of exchange
- PC10.** record the letter of credit
- PC11.** obtain shipping marks and numbers

#### Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** bill of lading
- KU2.** shipping documents
- KU3.** logistics documents
- KU4.** online application process and its various steps
- KU5.** chamber of commerce and its process
- KU6.** import and exports business
- KU7.** safety management system plan

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- KU8.** communication skills for preparing documents with clients
- KU9.** export credit insurance
- KU10.** online transaction skills

## Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** write texts with accuracy and brevity
- GS2.** document and maintain the records
- GS3.** enter details in forms correctly
- GS4.** read and extract relevant information from documentation including purpose, nature of the document, etc.
- GS5.** listen to clients and note down important points

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Apply for chamber of commerce</i>	<b>20</b>	<b>30</b>	-	-
<b>PC1.</b> prepare export and import goods details	-	-	-	-
<b>PC2.</b> prepare necessary documents and general details for registration	-	-	-	-
<b>PC3.</b> register at chamber of commerce portal	-	-	-	-
<b>PC4.</b> login to the chamber of commerce portal	-	-	-	-
<b>PC5.</b> fill the forms as per the guidelines	-	-	-	-
<b>PC6.</b> submit the forms	-	-	-	-
<i>Prepare invoice and logistic documents</i>	<b>20</b>	<b>30</b>	-	-
<b>PC7.</b> prepare commercial invoice and packing list with details of goods	-	-	-	-
<b>PC8.</b> ensure proper bill of lading	-	-	-	-
<b>PC9.</b> maintain bill of exchange	-	-	-	-
<b>PC10.</b> record the letter of credit	-	-	-	-
<b>PC11.</b> obtain shipping marks and numbers	-	-	-	-
<b>NOS Total</b>	<b>40</b>	<b>60</b>	-	-

## Qualification Pack

### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	MEP/N1224
<b>NOS Name</b>	Prepare Export and Logistic Documents
<b>Sector</b>	Management
<b>Sub-Sector</b>	Office Management & Professional Skills
<b>Occupation</b>	Legal and Compliance
<b>NSQF Level</b>	4.5
<b>Credits</b>	5
<b>Version</b>	1.0
<b>Last Reviewed Date</b>	27/08/2024
<b>Next Review Date</b>	27/08/2027
<b>NSQF Clearance Date</b>	27/08/2024

## Qualification Pack

### MEP/N1218: Online Application of Customs

#### Description

This unit covers detailed description and methodologies of customs. It also includes essential points of preparation of import and export documents, and provides guidelines to customs.

#### Scope

The scope covers the following :

- Prepare and verify the documents
- File customs returns

#### Elements and Performance Criteria

##### *Prepare and verify the documents*

To be competent, the user/individual on the job must be able to:

- PC1.** Maintain and verify PAN and other documents
- PC2.** Apply IEC code through directorate of foreign trade portal
- PC3.** Prepare documents for ICGATE and eSanchit registration
- PC4.** Create login credential in ICEGATE portal
- PC5.** Maintain import and export documentation

##### *File customs returns*

To be competent, the user/individual on the job must be able to:

- PC6.** Login to ICEGATE portal with necessary credentials
- PC7.** Fill the forms as per the guidelines
- PC8.** Verify and check the return for payment
- PC9.** Submit the forms

#### Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** books of Accounts
- KU2.** indirect Tax laws and filing indirect tax returns
- KU3.** Tax Deducted at Source and its filings
- KU4.** accounting concepts and techniques for recording transactions
- KU5.** financial concepts such as calculation of tax liabilities of Customs, GST, and other indirect taxes
- KU6.** Tax rates and computation of TDS, TCS, and net value of taxable goods / supplies under GST
- KU7.** stipulated timelines for depositing taxes, including GST, to government or tax authority
- KU8.** timeline for issue of TDS certificate by deduct or to deducted and details there in under GST and penalties

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- KU9.** organizational guidelines for dealing with different types of receipts and payments
- KU10.** processes and methods of collections and payments to different customers/ suppliers
- KU11.** accounting processes and procedures to record the details of invoice
- KU12.** difference between invoice and other supported documents such as purchase order, delivery Challan, etc.
- KU13.** IT skills and operating procedures of computers and other electronic devices
- KU14.** basic idea about elements of financial statement
- KU15.** import and export documentation
- KU16.** Taxable event of import and export good

## Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** write texts with accuracy and brevity
- GS2.** write name, place etc. correctly
- GS3.** fill in relevant forms and formats clearly and accurately
- GS4.** document and maintain the records
- GS5.** read and extract relevant information from documentation including purpose, nature of the document, etc.
- GS6.** determine the level of confidentiality and security requirements of the document and store accordingly
- GS7.** breakdown relevant work process into its constituent activities for ease of analysis
- GS8.** estimate time and effort required to complete a task accurately
- GS9.** avoid distractions
- GS10.** seek clarification and assistance from others when assistance is required

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Prepare and verify the documents</i>	<b>20</b>	<b>30</b>	-	-
<b>PC1.</b> Maintain and verify PAN and other documents	-	-	-	-
<b>PC2.</b> Apply IEC code through directorate of foreign trade portal	-	-	-	-
<b>PC3.</b> Prepare documents for ICGATE and eSanchit registration	-	-	-	-
<b>PC4.</b> Create login credential in ICEGATE portal	-	-	-	-
<b>PC5.</b> Maintain import and export documentation	-	-	-	-
<i>File customs returns</i>	<b>20</b>	<b>30</b>	-	-
<b>PC6.</b> Login to ICEGATE portal with necessary credentials	-	-	-	-
<b>PC7.</b> Fill the forms as per the guidelines	-	-	-	-
<b>PC8.</b> Verify and check the return for payment	-	-	-	-
<b>PC9.</b> Submit the forms	-	-	-	-
<b>NOS Total</b>	<b>40</b>	<b>60</b>	-	-

## Qualification Pack

### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	MEP/N1218
<b>NOS Name</b>	Online Application of Customs
<b>Sector</b>	Management
<b>Sub-Sector</b>	Office Management & Professional Skills
<b>Occupation</b>	Legal and Compliance
<b>NSQF Level</b>	5
<b>Credits</b>	2
<b>Version</b>	1.0
<b>Last Reviewed Date</b>	27/08/2024
<b>Next Review Date</b>	27/08/2027
<b>NSQF Clearance Date</b>	27/08/2024

## Qualification Pack

### DGT/VSQ/N0102: Employability Skills (60 Hours)

#### Description

This unit is about employability skills, Constitutional values, becoming a professional in the 21st Century, digital, financial, and legal literacy, diversity and Inclusion, English and communication skills, customer service, entrepreneurship, and apprenticeship, getting ready for jobs and career development.

#### Scope

The scope covers the following :

- Introduction to Employability Skills
- Constitutional values - Citizenship
- Becoming a Professional in the 21st Century
- Basic English Skills
- Career Development & Goal Setting
- Communication Skills
- Diversity & Inclusion
- Financial and Legal Literacy
- Essential Digital Skills
- Entrepreneurship
- Customer Service
- Getting ready for Apprenticeship & Jobs

#### Elements and Performance Criteria

##### *Introduction to Employability Skills*

To be competent, the user/individual on the job must be able to:

- PC1.** identify employability skills required for jobs in various industries
- PC2.** identify and explore learning and employability portals

##### *Constitutional values - Citizenship*

To be competent, the user/individual on the job must be able to:

- PC3.** recognize the significance of constitutional values, including civic rights and duties, citizenship, responsibility towards society etc. and personal values and ethics such as honesty, integrity, caring and respecting others, etc.
- PC4.** follow environmentally sustainable practices

##### *Becoming a Professional in the 21st Century*

To be competent, the user/individual on the job must be able to:

- PC5.** recognize the significance of 21st Century Skills for employment
- PC6.** practice the 21st Century Skills such as Self-Awareness, Behaviour Skills, time management, critical and adaptive thinking, problem-solving, creative thinking, social and cultural awareness, emotional awareness, learning to learn for continuous learning etc. in personal and professional life

##### *Basic English Skills*

To be competent, the user/individual on the job must be able to:

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- PC7.** use basic English for everyday conversation in different contexts, in person and over the telephone
- PC8.** read and understand routine information, notes, instructions, mails, letters etc. written in English
- PC9.** write short messages, notes, letters, e-mails etc. in English

### *Career Development & Goal Setting*

To be competent, the user/individual on the job must be able to:

- PC10.** understand the difference between job and career
- PC11.** prepare a career development plan with short- and long-term goals, based on aptitude

### *Communication Skills*

To be competent, the user/individual on the job must be able to:

- PC12.** follow verbal and non-verbal communication etiquette and active listening techniques in various settings
- PC13.** work collaboratively with others in a team

### *Diversity & Inclusion*

To be competent, the user/individual on the job must be able to:

- PC14.** communicate and behave appropriately with all genders and PwD
- PC15.** escalate any issues related to sexual harassment at workplace according to POSH Act

### *Financial and Legal Literacy*

To be competent, the user/individual on the job must be able to:

- PC16.** select financial institutions, products and services as per requirement
- PC17.** carry out offline and online financial transactions, safely and securely
- PC18.** identify common components of salary and compute income, expenses, taxes, investments etc
- PC19.** identify relevant rights and laws and use legal aids to fight against legal exploitation

### *Essential Digital Skills*

To be competent, the user/individual on the job must be able to:

- PC20.** operate digital devices and carry out basic internet operations securely and safely
- PC21.** use e- mail and social media platforms and virtual collaboration tools to work effectively
- PC22.** use basic features of word processor, spreadsheets, and presentations

### *Entrepreneurship*

To be competent, the user/individual on the job must be able to:

- PC23.** identify different types of Entrepreneurship and Enterprises and assess opportunities for potential business through research
- PC24.** develop a business plan and a work model, considering the 4Ps of Marketing Product, Price, Place and Promotion
- PC25.** identify sources of funding, anticipate, and mitigate any financial/ legal hurdles for the potential business opportunity

### *Customer Service*

To be competent, the user/individual on the job must be able to:

- PC26.** identify different types of customers
- PC27.** identify and respond to customer requests and needs in a professional manner.

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**PC28.** follow appropriate hygiene and grooming standards

*Getting ready for apprenticeship & Jobs*

To be competent, the user/individual on the job must be able to:

**PC29.** create a professional Curriculum vitae (Résumé)

**PC30.** search for suitable jobs using reliable offline and online sources such as Employment exchange, recruitment agencies, newspapers etc. and job portals, respectively

**PC31.** apply to identified job openings using offline /online methods as per requirement

**PC32.** answer questions politely, with clarity and confidence, during recruitment and selection

**PC33.** identify apprenticeship opportunities and register for it as per guidelines and requirements

## Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

**KU1.** need for employability skills and different learning and employability related portals

**KU2.** various constitutional and personal values

**KU3.** different environmentally sustainable practices and their importance

**KU4.** Twenty first (21st) century skills and their importance

**KU5.** how to use English language for effective verbal (face to face and telephonic) and written communication in formal and informal set up

**KU6.** importance of career development and setting long- and short-term goals

**KU7.** about effective communication

**KU8.** POSH Act

**KU9.** Gender sensitivity and inclusivity

**KU10.** different types of financial institutes, products, and services

**KU11.** how to compute income and expenditure

**KU12.** importance of maintaining safety and security in offline and online financial transactions

**KU13.** different legal rights and laws

**KU14.** different types of digital devices and the procedure to operate them safely and securely

**KU15.** how to create and operate an e- mail account and use applications such as word processors, spreadsheets etc.

**KU16.** how to identify business opportunities

**KU17.** types and needs of customers

**KU18.** how to apply for a job and prepare for an interview

**KU19.** apprenticeship scheme and the process of registering on apprenticeship portal

## Generic Skills (GS)

User/individual on the job needs to know how to:

**GS1.** read and write different types of documents/instructions/correspondence

**GS2.** communicate effectively using appropriate language in formal and informal settings

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- GS3.** behave politely and appropriately with all
- GS4.** how to work in a virtual mode
- GS5.** perform calculations efficiently
- GS6.** solve problems effectively
- GS7.** pay attention to details
- GS8.** manage time efficiently
- GS9.** maintain hygiene and sanitization to avoid infection

## Qualification Pack

### Assessment Criteria

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Introduction to Employability Skills</i>	<b>1</b>	<b>1</b>	-	-
<b>PC1.</b> identify employability skills required for jobs in various industries	-	-	-	-
<b>PC2.</b> identify and explore learning and employability portals	-	-	-	-
<i>Constitutional values - Citizenship</i>	<b>1</b>	<b>1</b>	-	-
<b>PC3.</b> recognize the significance of constitutional values, including civic rights and duties, citizenship, responsibility towards society etc. and personal values and ethics such as honesty, integrity, caring and respecting others, etc.	-	-	-	-
<b>PC4.</b> follow environmentally sustainable practices	-	-	-	-
<i>Becoming a Professional in the 21st Century</i>	<b>2</b>	<b>4</b>	-	-
<b>PC5.</b> recognize the significance of 21st Century Skills for employment	-	-	-	-
<b>PC6.</b> practice the 21st Century Skills such as Self-Awareness, Behaviour Skills, time management, critical and adaptive thinking, problem-solving, creative thinking, social and cultural awareness, emotional awareness, learning to learn for continuous learning etc. in personal and professional life	-	-	-	-
<i>Basic English Skills</i>	<b>2</b>	<b>3</b>	-	-
<b>PC7.</b> use basic English for everyday conversation in different contexts, in person and over the telephone	-	-	-	-
<b>PC8.</b> read and understand routine information, notes, instructions, mails, letters etc. written in English	-	-	-	-
<b>PC9.</b> write short messages, notes, letters, e-mails etc. in English	-	-	-	-
<i>Career Development &amp; Goal Setting</i>	<b>1</b>	<b>2</b>	-	-

### Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<b>PC10.</b> understand the difference between job and career	-	-	-	-
<b>PC11.</b> prepare a career development plan with short- and long-term goals, based on aptitude	-	-	-	-
<i>Communication Skills</i>	<b>2</b>	<b>2</b>	-	-
<b>PC12.</b> follow verbal and non-verbal communication etiquette and active listening techniques in various settings	-	-	-	-
<b>PC13.</b> work collaboratively with others in a team	-	-	-	-
<i>Diversity &amp; Inclusion</i>	<b>1</b>	<b>2</b>	-	-
<b>PC14.</b> communicate and behave appropriately with all genders and PwD	-	-	-	-
<b>PC15.</b> escalate any issues related to sexual harassment at workplace according to POSH Act	-	-	-	-
<i>Financial and Legal Literacy</i>	<b>2</b>	<b>3</b>	-	-
<b>PC16.</b> select financial institutions, products and services as per requirement	-	-	-	-
<b>PC17.</b> carry out offline and online financial transactions, safely and securely	-	-	-	-
<b>PC18.</b> identify common components of salary and compute income, expenses, taxes, investments etc	-	-	-	-
<b>PC19.</b> identify relevant rights and laws and use legal aids to fight against legal exploitation	-	-	-	-
<i>Essential Digital Skills</i>	<b>3</b>	<b>4</b>	-	-
<b>PC20.</b> operate digital devices and carry out basic internet operations securely and safely	-	-	-	-
<b>PC21.</b> use e- mail and social media platforms and virtual collaboration tools to work effectively	-	-	-	-
<b>PC22.</b> use basic features of word processor, spreadsheets, and presentations	-	-	-	-

### Qualification Pack

Assessment Criteria for Outcomes	Theory Marks	Practical Marks	Project Marks	Viva Marks
<i>Entrepreneurship</i>	<b>2</b>	<b>3</b>	-	-
<b>PC23.</b> identify different types of Entrepreneurship and Enterprises and assess opportunities for potential business through research	-	-	-	-
<b>PC24.</b> develop a business plan and a work model, considering the 4Ps of Marketing Product, Price, Place and Promotion	-	-	-	-
<b>PC25.</b> identify sources of funding, anticipate, and mitigate any financial/ legal hurdles for the potential business opportunity	-	-	-	-
<i>Customer Service</i>	<b>1</b>	<b>2</b>	-	-
<b>PC26.</b> identify different types of customers	-	-	-	-
<b>PC27.</b> identify and respond to customer requests and needs in a professional manner.	-	-	-	-
<b>PC28.</b> follow appropriate hygiene and grooming standards	-	-	-	-
<i>Getting ready for apprenticeship &amp; Jobs</i>	<b>2</b>	<b>3</b>	-	-
<b>PC29.</b> create a professional Curriculum vitae (Résumé)	-	-	-	-
<b>PC30.</b> search for suitable jobs using reliable offline and online sources such as Employment exchange, recruitment agencies, newspapers etc. and job portals, respectively	-	-	-	-
<b>PC31.</b> apply to identified job openings using offline /online methods as per requirement	-	-	-	-
<b>PC32.</b> answer questions politely, with clarity and confidence, during recruitment and selection	-	-	-	-
<b>PC33.</b> identify apprenticeship opportunities and register for it as per guidelines and requirements	-	-	-	-
<b>NOS Total</b>	<b>20</b>	<b>30</b>	-	-

## Qualification Pack

### National Occupational Standards (NOS) Parameters

<b>NOS Code</b>	DGT/VSQ/N0102
<b>NOS Name</b>	Employability Skills (60 Hours)
<b>Sector</b>	Cross Sectoral
<b>Sub-Sector</b>	Professional Skills
<b>Occupation</b>	Employability
<b>NSQF Level</b>	4
<b>Credits</b>	2
<b>Version</b>	1.0
<b>Last Reviewed Date</b>	30/04/2025
<b>Next Review Date</b>	30/04/2028
<b>NSQC Clearance Date</b>	30/04/2025

## Assessment Guidelines and Assessment Weightage

### Assessment Guidelines

1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down the proportion of marks for Theory and Skills Practical for each PC.
2. The assessment for the theory part will be based on the knowledge bank of questions created by the SSC.
3. Assessment will be conducted for all compulsory NOS, and where applicable, on the selected elective/option NOS/set of NOS.
4. Individual assessment agencies will create unique question papers for the theory part for each candidate at each examination/training center (as per assessment criteria below).
5. Individual assessment agencies will create unique evaluations for skill practical for every student at each examination/ training center based on these criteria.
6. To pass the Qualification Pack assessment, every trainee should score a minimum of 70% of % aggregate marks to successfully clear the assessment.

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7. In case of unsuccessful completion, the trainee may seek reassessment on the Qualification Pack.

### Minimum Aggregate Passing % at QP Level : 70

(Please note: Every Trainee should score a minimum aggregate passing percentage as specified above, to successfully clear the Qualification Pack assessment.)

### Assessment Weightage

Compulsory NOS

National Occupational Standards	Theory Marks	Practical Marks	Project Marks	Viva Marks	Total Marks	Weightage
MEP/N1222.Plan for Import-Export applications	40	60	-	-	100	30
MEP/N1223.Apply for Certificates through online process	40	60	-	-	100	20
MEP/N1224.Prepare Export and Logistic Documents	40	60	-	-	100	20
MEP/N1218.Online Application of Customs	40	60	-	-	100	20
DGT/VSQ/N0102.Employability Skills (60 Hours)	20	30	-	-	50	10
<b>Total</b>	<b>180</b>	<b>270</b>	<b>-</b>	<b>-</b>	<b>450</b>	<b>100</b>

## Qualification Pack

### Acronyms

<b>NOS</b>	National Occupational Standard(s)
<b>NSQF</b>	National Skills Qualifications Framework
<b>QP</b>	Qualifications Pack
<b>TVET</b>	Technical and Vocational Education and Training
<b>NCO</b>	National Classification of Occupations
<b>NQR</b>	National Qualification Register
<b>NCVET</b>	National Council for Vocational Education and Training

## Qualification Pack

### Glossary

<b>Sector</b>	Sector is a conglomeration of different business operations having similar business and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.
<b>Sub-sector</b>	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
<b>Occupation</b>	Occupation is a set of job roles, which perform similar/ related set of functions in an industry.
<b>Job role</b>	Job role defines a unique set of functions that together form a unique employment opportunity in an organisation.
<b>Occupational Standards (OS)</b>	OS specify the standards of performance an individual must achieve when carrying out a function in the workplace, together with the Knowledge and Understanding (KU) they need to meet that standard consistently. Occupational Standards are applicable both in the Indian and global contexts.
<b>Performance Criteria (PC)</b>	Performance Criteria (PC) are statements that together specify the standard of performance required when carrying out a task.
<b>National Occupational Standards (NOS)</b>	NOS are occupational standards which apply uniquely in the Indian context.
<b>Qualifications Pack (QP)</b>	QP comprises the set of OS, together with the educational, training and other criteria required to perform a job role. A QP is assigned a unique qualifications pack code.
<b>Unit Code</b>	Unit code is a unique identifier for an Occupational Standard, which is denoted by an 'N'
<b>Unit Title</b>	Unit title gives a clear overall statement about what the incumbent should be able to do.
<b>Description</b>	Description gives a short summary of the unit content. This would be helpful to anyone searching on a database to verify that this is the appropriate OS they are looking for.
<b>Scope</b>	Scope is a set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on quality of performance required.

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<b>Knowledge and Understanding (KU)</b>	Knowledge and Understanding (KU) are statements which together specify the technical, generic, professional and organisational specific knowledge that an individual needs in order to perform to the required standard.
<b>Organisational Context</b>	Organisational context includes the way the organisation is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.
<b>Technical Knowledge</b>	Technical knowledge is the specific knowledge needed to accomplish specific designated responsibilities.
<b>Core Skills/ Generic Skills (GS)</b>	Core skills or Generic Skills (GS) are a group of skills that are the key to learning and working in today's world. These skills are typically needed in any work environment in today's world. These skills are typically needed in any work environment. In the context of the OS, these include communication related skills that are applicable to most job roles.
<b>Electives</b>	Electives are NOS/set of NOS that are identified by the sector as contributive to specialization in a job role. There may be multiple electives within a QP for each specialized job role. Trainees must select at least one elective for the successful completion of a QP with Electives.
<b>Options</b>	Options are NOS/set of NOS that are identified by the sector as additional skills. There may be multiple options within a QP. It is not mandatory to select any of the options to complete a QP with Options.